Observations on Essential Outcomes for a Service or Administrative Unit Matthew C. Lee, Ph.D.

An Outcome focuses on:

- Ends rather than means
- The results of a planned action rather than the action itself
- What will happen if we succeed in what we plan to do rather than what we plan to do.

What We Plan to Do (Means)	Outcome (Ends)
Increase student participation in shared	Student representatives will actively
governance.	participate on all shared-governance
	committees (e.g., Enrollment Management,
	Facilities Planning, Educational Master
	Planning) each year.
Improve off-campus access to computer	Managers, faculty, staff, and students will
resources.	have reliable web-based access from off
	campus to all online services in the
	following areas: Library, Catalog and
	Schedule, Registration, and WebMail.
Provide high-quality career and placement	Student use of career and placement
services to more students.	services will increase by 3-5 percent per
	year until it reaches half the student body,
	and at least 90 percent of users every year
	will report they are satisfied or very
	satisfied with those services.
Maintain a clean and attractive	At least 95% of surveyed students and
environment for teaching, learning, and	College employees annually will report that
support services.	they are satisfied with the cleanliness and
	attractiveness of the campus.

Every Outcome statement:

- Must be understandable, even to someone who does not work in the unit
- Must be measurable (at least verifiable), though not necessarily quantifiable
- Provides clear, unambiguous direction related to at least one major unit function
- Communicates what unit staff members see as essential
- Describes one highly significant intended result of the unit's services
- Should be consistent with the mission of the College

The number of essential Outcomes for a unit must be manageable, so Outcomes should relate to the major functions or components of the unit, not subsidiary functions or details. Each major function or component should have at least one Outcome.

Measurement of progress on a unit's full set of Outcomes provides evidence of the extent to which the unit is performing its most important functions well.